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TAGS: ETRD, NL

SUBJECT: PHILIPS DENIES THE INDUSTRIAL ESPIONAGE ALLEGED BY SENATOR D'AMATO

1. DUTCH NEWSPAPERS OF JULY 22, FRONTPAGED A STATEMENT BY SENATOR ALFONSO D'AMATO ACCUSING PHILIPS AND THE BELGIAN FABRIQUE NATIONAL (FN) OF INDUSTRIAL ESPIONAGE TO WIN ORDERS FROM THE US AIR FORCE. THE ARTICLES SAY D'AMATO TOLD A PRESS CONFERENCE THAT PRATT AND WHITNEY OFFICIAL RICHARD T. HOROWITZ ADMITTED TO THE FBI THAT DURING THE PAST THREE YEARS HE RECEIVED MORE THAN 40,000 DOLS FOR PASSING INFORMATION ON PRATT AND WHITNEY'S PRICING TO PHILIPS AND FN CONTACT MAN STRANGER.

2. PHILIPS DENIED HAVING RECEIVED ANY INFORMATION ON PRATT AND WHITNEY PRICING FROM STRANGER. ACCORDING TO PHILIPS, STRANGER IS THE COMPANY'S CONTRACT-SERVICER AND IS NOT INVOLVED IN PRICING OR SALES MATTERS. PHILIPS SPOKESMAN BROUWER TOLD THE EMBASSY: "STRANGER LOOKS FOR CUSTOMERS WHO ARE IN NEED OF PRODUCTS WITH OUR SPECIFICATIONS. IF A POTENTIAL CUSTOMER IS FOUND, PHILIPS TAKES OVER ALL NEGOTIATIONS". ACCORDING TO PHILIPS, SENATOR D'AMATO'S ACCUSATIONS ARE DIRECTED AT STRANGER AND NOT PHILIPS, SINCE STRANGER IS NOT AN EMPLOYEE BUT A FREE LANCE OPERATOR WHO RECEIVES A FEE FOR ORDERS STEERED TO PHILIPS.

3. WE WOULD APPRECIATE GUIDANCE AS TO WHAT WE SHOULD SAY IF QUESTIONED ABOUT SENATOR D'AMATO'S CHARGES. BREMER
 END OF MESSAGE UNCLASSIFIED

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